

Less of This ...



CONGRATULATIONS!



APPLICATION APPROVED

MORE OF THIS!

100% MEDICARE SUPPLEMENT INSTANT DECISION

Your time is valuable during AEP. Americo Financial Life and Annuity Insurance Company (AFL) and Great Southern Life Insurance Company (GSL) make it easy for you to see more clients. Instead of spending your time being stuck on hold waiting to talk to an underwriter or making follow-up appointments, use Americo's eApplication and get a decision at the point-of-sale.

- "A" Rated by AM Best¹
- Same fantastic customer service you have come to expect with Americo
- 100% instant decision on every application. Average time to issue a policy is **immediate**. No more waiting on a decision like those *other* companies.
- 14% Household Discount available without both parties having coverage²
- 10% Cash Bonus on your business. You could earn in excess of \$150 per application

- see Americo.com for details

OUR eAPPLICATION IS AVAILABLE WHEN YOU WANT TO WORK ... EVEN AFTER HOURS AND ON WEEKENDS

Agent Services | 800.231.0801 | AmericoMedSup.com

1.A.M. Best rating for Great Southern Life Insurance Company (GSL), 2018. Great Southern Life Insurance Company has a financial strength rating of A (Excellent, 3rd out of 15 rating categories.) A.M. Best's rating is assigned after a comprehensive quantitative and qualitative evaluation of a company's balance sheet strength, operating performance, and business profile. A.M. Best uses a scale of 15 ratings, ranging from "A++" to "F."

2.³Household Discount eligibility is subject to state variation. 10% in KS, KY, MD, MT, MO, NM, RI, TX, UT, WI; 13% in TN; 14% in AL, AR, AZ, CO, DE, IA, IN, GA, LA, MI, MS, NC, NE, NV, PA, SC, SD, VA, WV, WY; Not available in FL, ID, IL, ND, NH, NJ, OH, OK.

Americo is the brand name for insurance products issued by the subsidiary insurance companies Americo Financial Life and Annuity Insurance Company (AFL) and Great Southern Life Insurance Company (GSL). Great Southern Life Insurance Company is authorized to conduct business in the District of Columbia and all states except NH, NJ, NY, RI, and VT. Great Southern Life Medicare Supplement (Policy Series 500) is underwritten by Great Southern Life Insurance Company (GSL), Kansas City, MO, and may vary in accordance with state laws. Some products and benefits may not be available in all states. Certain restrictions apply. Neither Great Southern Life Insurance Company nor its Medicare Supplement insurance policy are connected with or endorsed by the US government or the federal Medicare program.

STRENGTHEN

your Medicare Supplement Portfolio

Great Southern Life

Medicare Supplement Insurance Now Available!

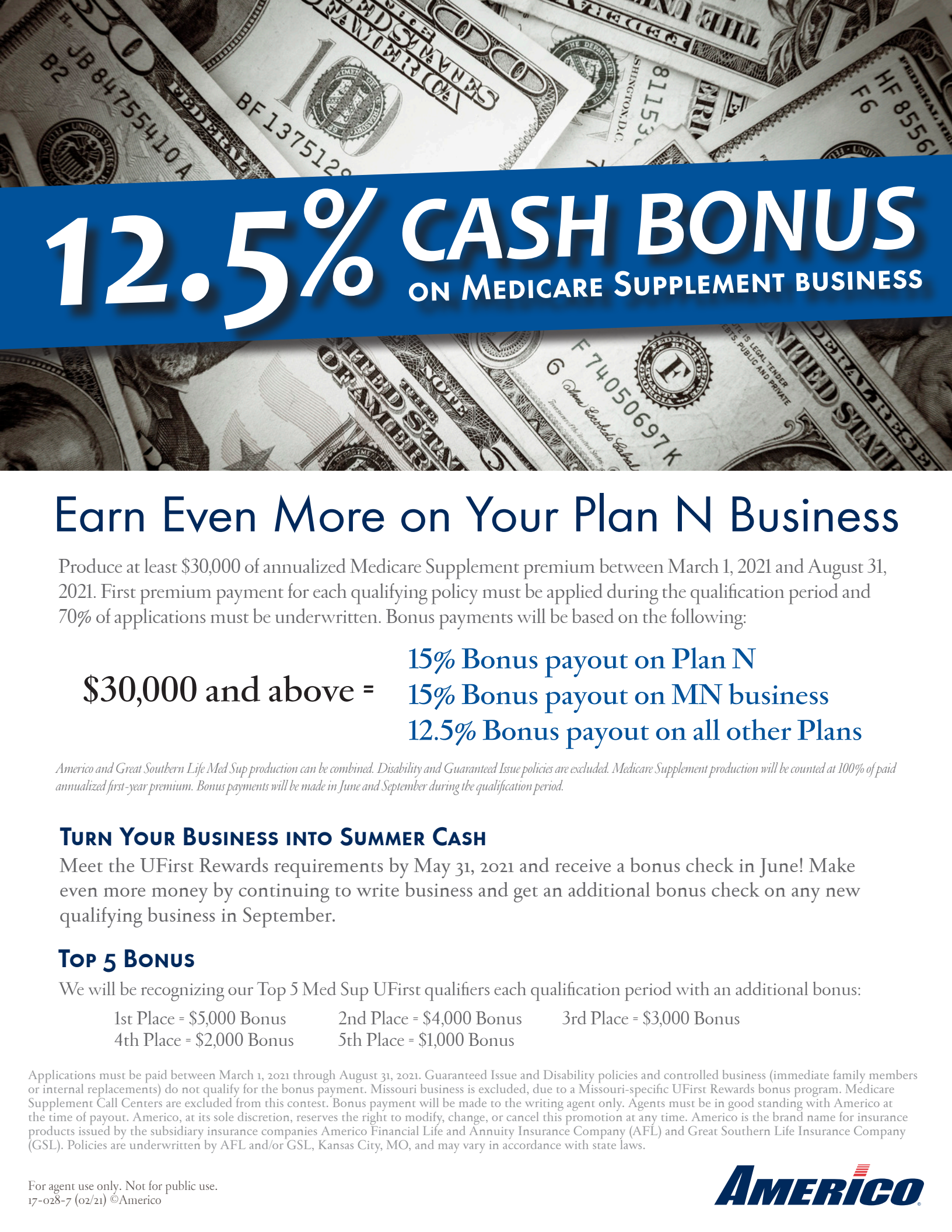
- ✓ Solid financial foundation
- ✓ Rated "A" (Excellent) by A.M. Best¹
- ✓ Great rates on Plans F, G, & N²
- ✓ Instant Decision eApplication
- ✓ Up to 14% Household discount³
- ✓ Voice, Tablet, & Electronic Signatures
- ✓ ePolicy delivery available
- ✓ 10% UFirst Rewards Bonus

¹A.M. Best rating for Great Southern Life Insurance Company (GSL), September 2020. Great Southern Life Insurance Company has a financial strength rating of A (Excellent, 3rd out of 15 rating categories.) A.M. Best's rating is assigned after a comprehensive quantitative and qualitative evaluation of a company's balance sheet strength, operating performance, and business profile. A.M. Best uses a scale of 15 ratings, ranging from "A++" to "F."

²Only applicants who are first eligible for Medicare before 2020 may purchase Plans F and High Deductible F.

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12.5% CASH BONUS

ON MEDICARE SUPPLEMENT BUSINESS

Earn Even More on Your Plan N Business

Produce at least \$30,000 of annualized Medicare Supplement premium between March 1, 2021 and August 31, 2021. First premium payment for each qualifying policy must be applied during the qualification period and 70% of applications must be underwritten. Bonus payments will be based on the following:

\$30,000 and above =	15% Bonus payout on Plan N
	15% Bonus payout on MN business
	12.5% Bonus payout on all other Plans

Americo and Great Southern Life Med Sup production can be combined. Disability and Guaranteed Issue policies are excluded. Medicare Supplement production will be counted at 100% of paid annualized first-year premium. Bonus payments will be made in June and September during the qualification period.

TURN YOUR BUSINESS INTO SUMMER CASH

Meet the UFirst Rewards requirements by May 31, 2021 and receive a bonus check in June! Make even more money by continuing to write business and get an additional bonus check on any new qualifying business in September.

TOP 5 BONUS

We will be recognizing our Top 5 Med Sup UFirst qualifiers each qualification period with an additional bonus:

1st Place = \$5,000 Bonus	2nd Place = \$4,000 Bonus	3rd Place = \$3,000 Bonus
4th Place = \$2,000 Bonus	5th Place = \$1,000 Bonus	

Applications must be paid between March 1, 2021 through August 31, 2021. Guaranteed Issue and Disability policies and controlled business (immediate family members or internal replacements) do not qualify for the bonus payment. Missouri business is excluded, due to a Missouri-specific UFirst Rewards bonus program. Medicare Supplement Call Centers are excluded from this contest. Bonus payment will be made to the writing agent only. Agents must be in good standing with Americo at the time of payout. Americo, at its sole discretion, reserves the right to modify, change, or cancel this promotion at any time. Americo is the brand name for insurance products issued by the subsidiary insurance companies Americo Financial Life and Annuity Insurance Company (AFL) and Great Southern Life Insurance Company (GSL). Policies are underwritten by AFL and/or GSL, Kansas City, MO, and may vary in accordance with state laws.